



Date: November 29, 2021

To: Jenkins Electric Customers

Re: List Price Adjustments, Effective December 29, 2021

Dear Valued Customer,

Thank you for choosing Jenkins for your manufactured replacement parts. We appreciate your business and hope to continue to be an extension of your operation for many years to come. Jenkins has worked hard over the past three years to maintain consistent pricing, however; the current industrial environment leaves us facing ongoing global supply delays and raw material price increases, which continue to affect our business and delivery timelines. To absorb these challenges and ensure we remain a reliable partner, we must increase our pricing on Jenkins manufactured products by an average of 9.8%, effective December 29, 2021.

This increase will affect all Jenkins manufactured replacement parts, which includes cooling fans, fan covers, oil rings, brush holders, collector rings, terminal boxes, and foundry parts. Note: Pricing on OEM products will remain based on the published pricing from the manufacturer. To ensure accurate quoting, we encourage you to contact us to confirm your multiplier and pricing on products you regularly order prior to quoting your customers.

Jenkins is committed to supporting the electro-mechanical repair industry in any way we can. We continue to evolve our foundry services to meet customer needs, allowing us to recreate hard-to-find or obsolete parts from a pattern or sample in aluminum, brass, bronze or copper. For a complete list of our parts and services, please visit us at Jenkins.com.

Please don't hesitate to email or call us with any questions at answers@jenkins.com or 1-800-438-3003. Thank you for your business and continued support during these unprecedented times.

Sincerely,

Iain Jenkins
President, Jenkins Electric Company